## WTO talks: EU steps up bid for better protection of regional quality products

EU Member States cleared a short list of 41 EU regional quality products whose names the EU wants to recuperate. This list will be negotiated in the agriculture negotiations within the Doha Development Agenda. Today's shortlist contains well established European quality products whose names are being abused today, such as Roquefort cheese, Parma ham or Rioja wine. In order to prevent current non-abused geographical indications (GIs) being usurped in the future, the EU is also negotiating the establishment of a multilateral register of GIs as well as the extension of the protection foreseen for wines and spirits to products other than wines and spirits.

"I am pleased that our Member States have cleared this list. Together with our allies, the EU will do its utmost to achieve better protection for regional quality products, from Europe's Roquefort Cheese to India's Darjeeling tea, from Guatemala's Antigua coffee to Morocco's Argan oil in the WTO talks. This is not about protectionism. It is about fairness. It is simply not acceptable that the EU cannot sell its genuine Italian Parma Ham in Canada because the trade mark "Parma Ham" is reserved for a ham produced in Canada", EU Farm Commissioner Franz Fischler said.

"Geographical Indications offer the best protection to quality products which are marketed by relying on their origin and reputation and other special characteristics linked to such an origin. They reward investment in quality by our producers. Abuses in third countries undermine the reputation of EU products and create confusion for consumers. We want this to cease for the most usurped products in the world", EU Trade Commissioner Pascal Lamy added.

The WTO negotiations on GIs focus on three main issues:

- the establishment of a multilateral register of GIs (TRIPs),
- the extension of the protection foreseen for wines and spirits to other products (TRIPs)
- and the claw-back of certain EU's GIs whose names are usurped worldwide (Agriculture).

The EU and countries like India, Thailand, Kenya, Switzerland, Turkey and several Eastern European countries, such as Poland and Hungary, support an enhanced protection of GIs in the WTO negotiations. Some of them have presented specific proposals in the WTO.

## Why Geographical Indications (GIs) are important - not only to the EU

It is in the general interest to ensure that export products whose reputation and/or characteristics and quality are linked to their unique geographical origin due to a particular geographical environment with its inherent natural and/or human factors, are protected from the use of that denomination by other producers in other parts of the world.

This is why the EU will be pushing hard for tougher rules to protect high quality and regional products, a position we are confident will be supported by other exporting countries with similar interests. The EU argues that consumer demand for specific products from specific regions provides sound business opportunities for producers all over the world. But to ensure that producers and consumers get a fair deal, these products will need to be protected against usurpation.

An essential part of the value of many agricultural products is the well-established link to the territories where they are produced. This is expressed in Geographical Indications. Examples of GIs include Italian Parma Ham, French Roquefort cheese, India's Darjeeling tea, Sri Lanka's Ceylon tea, Guatemala's Antigua coffee, Morocco's Argan oil, or Switzerland's Etivaz cheese. If not protected, the value of such products is seriously eroded.

In order to remedy this situation, in January 2003, the EC proposed that a short list of names currently used by producers other than the right-holders in the country of origin should be established so as to prohibit such use. The Commission believes it is now time to clarify in detail the names that the EC wants to be included in this list, so that WTO Members can have a more focused discussion on the issue and move the negotiations forward.

The names the EC intends to protect are listed in the attached Annex. These names are included in the EU's register of GIs and have been selected on the basis of the fact that, in many third countries, they are claimed to be generic terms and/or have been registered as trademarks by local producers. Attention has been focused on those third countries where these kinds of abuses havebeen most frequently observed and which are also the most important markets for these products.

There is a major difference with trademarks or branded goods: the linkage with the territory. Trademarks can be sold and delocalised. Not the geographical indication. The trademark is an exclusive individual right. The geographical indication is accessible to any producer of the locality or region concerned.

Geographical indications strengthen competitiveness. In Europe this is a strategic tool in the development of our agriculture. This can also be true at international level, where they can contribute to economic development, particularly for raw materials exchanged at world level. The case of coffee is significant. International trade in coffee is almost liberalised, but an excess of production has led to a world wide collapse of prices. Only high quality coffees of a given geographical origin obtain higher prices. This experience shows that geographical indications, or similar steps, encourage quality rather than quantity.

Further information on why Geographical Indications matter can be found at: <a href="http://europa.eu.int/comm/agriculture/foodqual/quali1\_en.htm">http://europa.eu.int/comm/agriculture/foodqual/quali1\_en.htm</a> <a href="http://europa.eu.int/comm/trade/issues/sectoral/intell\_property/argu\_en.htm">http://europa.eu.int/comm/agriculture/foodqual/quali1\_en.htm</a>

In addition, all the EC's proposals regarding GIs (both on the multilateral register and extension) can be found at:

http://europa.eu.int/comm/trade/issues/sectoral/intell\_property/wto\_nego/index\_en.htm

## Geographical indications originating in the European Communities <sup>1 2</sup> Wines & spirits

Beaujolais Bordeaux Bourgogne Chablis Champagne Chianti Cognac Grappa di Barolo, del Piemonte, di Lombardia, del Trentino, del Friuli, del Veneto, dell'Alto Adige Graves Liebfrau(en)milch Malaga Marsala Madeira Médoc Moselle Ouzo Porto Rhin Rioja Saint-Emilion Sauternes Jerez, Xerez

## Other products

Asiago Azafrán de la Mancha Comté Feta Fontina Gorgonzola Grana Padano Jijona y Turrón de Alicante Manchego Mortadella Bologna Mozzarella di Bufala Campana Parmigiano Reggiano Pecorino Romano Prosciutto di Parma Prosciutto di San Daniele Prosciutto Toscano Queijo São Jorge Reblochon Roquefort

<sup>&</sup>lt;sup>1</sup> In conformity with the EC's proposal of modalities, the protection proposed also covers translations, such as "Burgundy", "Champaña", "Coñac", "Port", "Sherry", "Parmesan/o", "Parma ham", etc. Transliterations in other alphabets, such as "KOHbЯK" for Cognac, are also covered.

<sup>&</sup>lt;sup>2</sup> The present list will be completed with geographical indications originating in the Acceding States (to the EU)