

A Firm-Level Perspective on Migration

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Politiche dell'Unione Europea,
processi di integrazione economica
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The literature and our contribution

- weak evidence of substitution between migrants and native workers;
- mostly sector level evidence, census and labour force data;
- our contribution: firm-level evidence on Italian manufacturing.

The Data

- IX wave CAPITALIA;
- WHIP database on Italian employees;

Migrants in Italian Manufacturing by Sector and Size

% of Migrant labour

	High Tech	Scale Intensive	Specialized	Traditional	Total
< 21	2.04	4.49	3.35	4.28	4.10
≥ 21 & < 50	1.95	5.39	2.98	4.17	4.18
≥ 50 & < 250	2.93	5.73	2.49	3.93	3.99
≥ 250 & < 500	0.32	2.58	1.66	2.24	1.96
≥ 500	0.49	0.60	0.66	2.24	1.06
Total	1.95	4.92	2.61	3.97	

Migrants in Italian Manufacturing by International Status(%)

% of Migrant labour

	International	Exporter	Foreign Comp.	Domestic
High Tech	2.02	2.04	1.93	1.67
Scale Intensive	4.99	4.96	5.31	4.79
Specialized	2.53	2.52	2.47	3.09
Traditional	3.82	3.79	4.02	4.59
Total	3.67	3.65	3.69	4.34

Migrants in Italian Manufacturing by Location(%)

% of Migrant labour

	North-West	North-East	Centre	South	Total
High Tech	1.83	2.77	1.69	0.05	1.95
Scale Intensive	5.29	7.42	3.72	0.73	4.92
Specialized	2.60	3.53	1.33	0.32	2.61
Traditional	4.01	5.80	3.82	0.72	3.97
Total	3.87	5.50	3.27	0.66	3.83

The production function

$$\ln Y_f = \alpha_0 + \sum_i \alpha_i \ln X_{fi} + \frac{1}{2} * \sum_i \alpha_{ii} \ln X_{fi} \ln X_{fi} + \sum_{i=1} \sum_{j \neq i} \alpha_{ij} \ln X_{fi} \ln X_{fj} \quad (1)$$

$$S_{fL_D} = \alpha_{L_D} + \alpha_{L_D L_D} \ln X_{fL_D} + \sum_{j \neq L_D} \alpha_{L_D j} \ln X_{fj}$$

$$S_{fL_M} = \alpha_{L_M} + \alpha_{L_M L_M} \ln X_{fL_M} + \sum_{j \neq L_M} \alpha_{L_M j} \ln X_{fj}$$

$$S_{fL} = S_{fL_D} + S_{fL_M}$$

- Iterated SUR;
- controlling for sample selection ($\ln l =$, when $l=0$);

Measures of complementarity/substitutability from the Production Function:

- Technical Elasticity of Substitution:

$$TES_{ij} = \frac{\alpha_j + \alpha_{ij} \ln X_{fj} + \sum_{k \neq j} \alpha_k \ln X_{fk}}{\alpha_i + \alpha_{ij} \ln X_{fi} + \sum_{k \neq i} \alpha_k \ln X_{fk}} \quad (2)$$

- Partial Price Elasticity - q-complements/substitutes:

$$\epsilon_{p_i X_j} = c_{ij} * S_j = \frac{\alpha_{ij} + S_i * S_j}{S_j} \quad (3)$$

The cost function

$$\begin{aligned} \ln C_f = & \beta_0 + \sum_i \beta_i \ln P_{fi} + \frac{1}{2} * \sum_i \beta_{ij} \ln P_{fi} \ln P_{fi} + \\ & + \sum_i \sum_{j \neq i} \beta_{ij} \ln P_{fi} \ln P_{fj} + \gamma_k \ln K + \sum_i \gamma_{ki} \ln K \ln P_{fi} + \\ & + \gamma_y \ln Y + \sum_i \gamma_{yi} \ln Y \ln P_{fi} \end{aligned} \quad (4)$$

$$S_{fL_D} = \beta_{L_D} + \beta_{DD} \ln P_{fL_D} + \sum_{j \neq L_D} \beta_{L_D j} \ln P_{fj}$$

$$S_{fL_M} = \beta_{L_M} + \beta_{L_M L_M} \ln P_{fL_M} + \sum_{j \neq L_M} \beta_{L_M j} \ln P_{fj}$$

$$S_{fL} = S_{fL_D} + S_{fL_M}$$

Measures of complementarity/substitutability from the Cost Function:

- Partial Demand Elasticity - p-complements/substitutes:

$$\eta_{x_i p_j} = \sigma_{ij} * S_j = \frac{\beta_{ij} + S_i * S_j}{S_j} \quad (5)$$

- Morishima elasticity of Substitution
MES-complements/substitutes:

$$MES_{ij} = \eta_{x_i p_j} - \eta_{x_j p_j} = \frac{\partial \ln(X_i/X_j)}{\partial \ln p_j} \quad (6)$$

Regularity Conditions I:

Share	Production Function Mean		Cost Function Mean	
S_L	0.184		0.157	
\hat{S}_L	0.185		0.158	0.75%
S_{LD}	0.151		0.162	
\hat{S}_{LD}	0.150	1.25%	0.144	0.47%
S_{LM}	0.012		0.013	
\hat{S}_{LM}	0.014	1.74%	0.014	16.22%
S_{IM}	0.472		0.546	
\hat{S}_{IM}	0.521	0.31%	0.545	0.00%
S_{IS}	0.246		0.297	
\hat{S}_{IS}	0.277	0.67%	0.296	0.00%
S_K	0.033			
\hat{S}_K	0.037	1.80%		
Observations:	3274		3199	

Regularity Conditions - II:

Constant Returns to Scale Production Function					
	$\epsilon_{P_i X_j}$ based on:				
	mean ϵ_{ij} across i	median ϵ_{ij} across i	estimated shares	calculated shares	Violations
$\epsilon_{P_{LD} X_{LD}}$	-0.01	-0.43	-0.24	-0.32	12.10%
$\epsilon_{P_{LM} X_{LM}}$	-0.72	-0.90	-0.89	-0.89	0.06%
$\epsilon_{P_K X_K}$	-0.46	-0.77	-0.60	-0.59	2.72%
$\epsilon_{P_{IM} X_{IM}}$	-0.03	-0.11	-0.08	-0.09	10.90%
$\epsilon_{P_{IS} X_{IS}}$	0.12	-0.20	-0.12	-0.11	17.65%
Constant Returns to Scale Cost Function					
	$\eta_{X_i P_j}$ based on:				
	mean η_{ij} across i	median η_{ij} across i	estimated shares	calculated shares	Violations
$\eta_{X_{LD} P_{LD}}$	-0.72	-0.75	-0.76	-0.75	0.00%
$\eta_{X_{LM} P_{LM}}$	-1.92	-1.23	-1.22	-1.24	0.00%
$\eta_{X_{IM} P_{IM}}$	-0.55	-0.55	-0.55	-0.55	0.00%
$\eta_{X_{IS} P_{IS}}$	-0.61	-0.61	-0.61	-0.61	0.00%

Output Elasticities

	All	High Tech& Scale	Traditional	Specialized Suppliers	Exporters	Foreign Competitor	SMEs	North-West	Noth-East
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
<i>K</i>	0.037 [0.000]	0.043 [0.000]	0.038 [0.000]	0.031 [0.000]	0.033 [0.000]	0.024 [0.000]	0.036 [0.000]	0.039 [0.000]	0.032 [0.000]
<i>L_D</i>	0.15 [0.000]	0.161 [0.000]	0.131 [0.000]	0.189 [0.000]	0.146 [0.000]	0.15 [0.000]	0.153 [0.000]	0.175 [0.000]	0.145 [0.000]
<i>L_M</i>	0.014 [0.000]	0.015 [0.000]	0.017 [0.000]	0.007 [0.000]	0.008 [0.000]	0.009 [0.000]	0.016 [0.000]	0.007 [0.000]	0.017 [0.000]
<i>IM</i>	0.521 [0.000]	0.503 [0.000]	0.54 [0.000]	0.486 [0.000]	0.531 [0.000]	0.524 [0.000]	0.518 [0.000]	0.505 [0.000]	0.531 [0.000]
<i>IS</i>	0.277 [0.000]	0.277 [0.000]	0.274 [0.000]	0.287 [0.000]	0.281 [0.000]	0.294 [0.000]	0.277 [0.000]	0.274 [0.000]	0.275 [0.000]

Technical Elasticities of Substitution

	All	High Tech& Scale	Traditional	Specialized Suppliers	Exporters	Foreign Competitor	SMEs	North-West	Noth-East
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
$TES_{L_{DLM}}$	0.097*** [0.008]	0.094*** [0.015]	0.131*** [0.014]	0.039*** [0.013]	0.057*** [0.009]	0.059*** [0.013]	0.103*** [0.009]	0.039*** [0.011]	0.117*** [0.014]
$TES_{L_{DK}}$	0.248*** [0.011]	0.268*** [0.022]	0.292*** [0.018]	0.166*** [0.018]	0.226*** [0.013]	0.158*** [0.017]	0.237*** [0.011]	0.222*** [0.015]	0.223*** [0.017]
$TES_{L_{DIM}}$	3.474*** [0.050]	3.113*** [0.078]	4.139*** [0.091]	2.574*** [0.072]	3.628*** [0.058]	3.495*** [0.079]	3.381*** [0.049]	2.886*** [0.056]	3.665*** [0.077]
$TES_{L_{DIS}}$	1.846*** [0.032]	1.718*** [0.053]	2.098*** [0.057]	1.518*** [0.048]	1.924*** [0.037]	1.962*** [0.052]	1.804*** [0.032]	1.568*** [0.039]	1.897*** [0.048]
TES_{KLD}	4.039*** [0.187]	3.729*** [0.306]	3.423*** [0.212]	6.008*** [0.646]	4.432*** [0.251]	6.310*** [0.679]	4.215*** [0.203]	4.503*** [0.305]	4.482*** [0.342]
TES_{IMLD}	0.288*** [0.004]	0.321*** [0.008]	0.242*** [0.005]	0.388*** [0.011]	0.276*** [0.004]	0.286*** [0.006]	0.296*** [0.004]	0.346*** [0.007]	0.273*** [0.006]
TES_{ISLD}	0.542*** [0.009]	0.582*** [0.018]	0.477*** [0.013]	0.659*** [0.021]	0.520*** [0.010]	0.510*** [0.014]	0.554*** [0.010]	0.638*** [0.016]	0.527*** [0.013]
$TES_{LM_{LD}}$	10.363*** [0.910]	10.598*** [1.670]	7.606*** [0.839]	25.835*** [8.983]	17.667*** [2.868]	17.075*** [3.668]	9.732*** [0.860]	25.444*** [7.014]	8.561*** [0.999]
$TES_{LM_{K}}$	2.566*** [0.238]	2.842*** [0.451]	2.222*** [0.263]	4.300*** [1.542]	3.986*** [0.653]	2.706*** [0.611]	2.309*** [0.218]	5.651*** [1.562]	1.910*** [0.253]
$TES_{LM_{IM}}$	36.005*** [2.925]	32.995*** [4.845]	31.485*** [3.123]	66.502*** [22.414]	64.089*** [10.013]	59.669*** [12.282]	32.903*** [2.678]	73.437*** [19.616]	31.374*** [3.328]
$TES_{LM_{IS}}$	19.132*** [1.567]	18.208*** [2.694]	15.960*** [1.591]	39.223*** [13.308]	33.983*** [5.318]	33.495*** [6.932]	17.561*** [1.443]	39.887*** [10.685]	16.237*** [1.752]
TES_{KLM}	0.390*** [0.036]	0.352*** [0.056]	0.450*** [0.053]	0.233*** [0.083]	0.251*** [0.041]	0.370*** [0.083]	0.433*** [0.041]	0.177*** [0.049]	0.523*** [0.069]
TES_{IMLM}	0.028*** [0.002]	0.030*** [0.004]	0.032*** [0.003]	0.015*** [0.005]	0.016*** [0.002]	0.017*** [0.003]	0.030*** [0.002]	0.014*** [0.004]	0.032*** [0.003]
TES_{ISLM}	0.052*** [0.004]	0.055*** [0.008]	0.063*** [0.006]	0.025*** [0.009]	0.029*** [0.005]	0.030*** [0.006]	0.057*** [0.005]	0.025*** [0.007]	0.062*** [0.007]

Price, Demand and MES Elasticities of Substitution

	All	High Tech& Scale	Traditional	Specialized Suppliers	Exporters	Foreign Competitor	SMEs	North-West	Noth-East
	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]
Partial Price Elasticities: Direct Estimates From the Production Function									
$\epsilon_{P_{LD}^x L_M}$	0.049*** [0.006]	0.075*** [0.009]	0.058*** [0.010]	0.036** [0.016]	0.040*** [0.006]	0.043*** [0.008]	0.055*** [0.007]	0.025** [0.010]	0.055*** [0.009]
$\epsilon_{P_{LM}^x L_D}$	0.510*** [0.061]	0.793*** [0.099]	0.438*** [0.074]	0.923** [0.404]	0.711*** [0.106]	0.728*** [0.145]	0.537*** [0.067]	0.631** [0.249]	0.471*** [0.077]
Partial Demand Elasticities: Direct Estimates From the Cost Function									
$\eta_{x_{LD}^p L_M}$	-0.0351** [0.0150]	-0.0863*** [0.0273]	0.0261 [0.0214]	-0.0827** [0.0367]	-0.0449*** [0.0168]	-0.0308 [0.0210]	-0.0425*** [0.0162]	-0.0422* [0.0243]	-0.0518** [0.0225]
$\eta_{x_{LM}^p L_D}$	-0.360** [0.153]	-0.417*** [0.132]	0.359 [0.294]	-1.430** [0.635]	-0.516*** [0.193]	-0.3 [0.205]	-0.476*** [0.181]	-0.395* [0.227]	-0.681** [0.296]
Morishima Elasticities of Substitution: Direct Estimates From the Cost Function									
$mes_{L_D L_M}$	1.184*** [0.151]	0.912*** [0.141]	1.797*** [0.283]	0.257 [0.635]	1.209*** [0.189]	1.284*** [0.199]	1.058*** [0.179]	1.123*** [0.225]	0.802*** [0.293]
$mes_{L_M L_D}$	0.398** [0.162]	0.487*** [0.157]	1.073*** [0.307]	-0.853 [0.676]	0.218 [0.204]	0.456** [0.217]	0.26 [0.191]	0.293 [0.248]	0.0924 [0.311]

Conclusion

- small contribution of migrants in manufacturing production;
- TES involving a migrant labour change in response to a drop in the availability of the remaining inputs are always larger than the ones involving native labour;
- complementarity (both p - and q -complementarity) between migrants and natives;
- native labour q -complement with respect to the remaining factors of production;
- migrant labour q -complement with respect to capital;
- natives and migrants, especially, are p -substitute with respect to materials.
- domestic and foreign labour are MES-substitutes.